



Calendar of Events

July 14

Board Meeting 9:45 am
The Sportsman Country Club
General Meeting 11:30 -1:00
C.E. Approved - 1 hour
Speaker: Daniel Ede
International Travel Medicine

July 20, 21, 22

LTC Partnership Training
Francis Tuttle Rockwell Campus
Building 2, Room 1050
9am - 4pm

August 11

Board Meeting 9:45 am
The Sportsman Country Club
General Meeting 11:30 -1:00
C.E. Approved - 1 hour
Speaker: Dwight Herron
Oklahoma High Risk Pool

The Programs Committee wants you!
The Programs Committee assists on the planning of meeting topics, location and agenda. Anyone who is interested in joining the Programs Committee is welcome! Please contact Diane Barton for further information at 405-316-7010 or diane_barton@hcsc.net.

Programs Committee Update:

Effective 7-1-09, CE for agents will be **16 hours**, including 2 hours for Ethics & 2 hours of Legislative updates.

******(This replaces the term "electives").

Effective 11-1-09, CE for agents will be changed to **24 hours**, including 2 hours for Ethics & 2 hours for Legislative updates.

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Moved....Changed E-Mail.....

It's important for our membership to continue to receive emails, newsletters, the monthly HIU Magazine, and many other NAHU membership perks. We don't want to lose you when you move to a new business location or have any type of change that would cancel your services. To update your membership contact information:

1. Go to www.nahu.org
2. Click on "Members Area"
3. Click on - Manage My Membership"
4. Login in as New User or Returning User
5. Click on "Edit Your Contact Information"
6. Submit

President
Ryan Malone

Past President
Programs
Diane Barton

President Elect
Daniel Somers

First VP
Tom Bartlett

Treasurer
Secretary
Leah-Anne Janway

Membership
Carrie Cox

Executive Director
Communications
Barbie Greer

Legislative
Mike Brown

HUPAC
Hal Moffat

Corporate Sponsors
Cathy Baker

Annual Golf Event
Lynn Crandall

Hospitality
Jana Pitt
Annessa Traynor

Media Relations
Public Service
Keri Irvin

Awards
April Auch
Kelli Podhajsky

Newsletter Editor
Stacy Galindo

ASSOCIATION WEBSITES:

OKCAHU
www.okcahu.org
User Name: okcahu Password: mem568

OSAHU
www.osahu.org
ID: osahumembers Password:Oklahoma

NAHU
www.nahu.org

Oklahoma Insurance Dept.
www.oid.state.ok.us

Affordable Access to Healthcare
www.affordableaccesstohealthcare.org

HUPAC
www.hupac.com

Members, please remember that the Annual Budget, Monthly Treasurer's Report and Monthly Board Meeting Minutes are available for your review. Email requests to leah-anne@berryhillins.com if you would like further information.



OKLAHOMA CITY ASSOCIATION OF HEALTH UNDERWRITERS
 P.O. Box 12146, Oklahoma City, OK 73157
www.okcahu.org

FOR IMMEDIATE RELEASE

Contact: Keri Irvin
 OKCAHU Media and Public Service Chair
 405-227-8525
Keri_Irvin@uhc.com

Oklahoma City, OK, June 18, 2009



Diane Barton of Blue Cross Blue Shield of Oklahoma named Health Insurance Person of the Year

(Oklahoma City, OK) Diane Barton was presented with the Health Insurance Person of the Year award at the Oklahoma City Association of Health Underwriters (OKCAHU) membership luncheon held June 9 at the Green's Country Club. This award is given to one individual each year who demonstrates exemplary dedication, involvement, commitment and participation in the association.

During 2008-09 Ms. Barton served as the OKCAHU president, participated at a state level as a member of the Oklahoma State Association of Health Underwriters, and also as a member of the National Association. She has worked in the health and life insurance industry since 1999, contributing years of experience and knowledge to the association and community. Diane began her health insurance career serving in the Group Marketing department with Blue Cross Blue Shield of Oklahoma, and joined the Oklahoma City Association of Health Underwriters in November 2001. She has served on the Board of Directors, as the Continuing Education Chairperson and worked her way up the Officer hierarchy. Although her term as president of the local chapter will end in June 2009, she will remain active on the board as the 2009-2010 Programs Chairperson. In 2004, Ms. Barton earned the Registered Health Underwriter (RHU) designation, and has also qualified for the Health Underwriters Leading Producers Roundtable for multiple years.

Members who submitted votes described Ms. Barton as having a positive attitude, dedicated, hard working, exceptionally committed, professional, and a mover and shaker.

Photo attached – Diane Barton with her award for Health Insurance Person of the Year.

Board of Directors (Voting Members) 2008 – 2009

President

Diane Barton, BCBS

President Elect

Ryan Malone, BCBS

Past President

Carrie Cox, ORR Agency

1st Vice President

Daniel Somers,
 United Healthcare

Secretary

Jana Pitt,
 Jana Pitt Insurance Agency

Treasurer

Jim Duncan,
 Benchmark Financial Group

Executive Director

Barbie Greer

Director

Don Hensley,
 Centennial Marketing

Legislative

Mike Brown,
 Michael O Brown & Assoc.

HUPAC

Betty Doyle,
 Doyle Insurance Source

Awards

Leah-Anne Janway,
 Berryhill Insurance

Corporate Sponsors

Robin Shepherd,
 Benchmark Financial Group

Programs/Education

Jan Dumont,
 Riggs, Abney, Neal, Turpen
 Orbison & Lewis

Media Relations

Keri Irvin,
 United Healthcare

A Special Thanks To Our Corporate Sponsors



Sue Wilson Brokerage



If you are interested in becoming a Corporate Sponsor please contact
Cathy Baker at 405-235-0036 or cathy@berryhillins.com

OKCAHU Membership Report



CONGRATULATIONS goes to our top recruiter from January through April, **Tamara Kern**. With thanks to our OSAHU parent association, they donated two \$125 checks to our membership growth contest and Tamara won both prizes. Way to go Tamara!

Hello OKCAHU membership. July 1st begins a new year with a new Board with a new focus. I have agreed to stay on board as the membership chair as no one else would step up to volunteer. If you are interested in taking over this position or helping me in any way, it would be greatly appreciated. With that being said, I'm also asking for suggestions from anyone in what you would like to see this year. We had our planning session and we had so much success with our **Fox and Hound Membership Thank You** last year that we are definitely making plans for at least one and maybe two events this year.

Please consider being a part of this association and joining a committee. The experience is very rewarding. Thank you,

Carrie J. Cox, OKCAHU Membership Chair



Welcome New Member

Bradley S. Johnson
Coventry
405-945-1216
bsjohnson@cvtly.com
Sponsored by:
Diane Barton, RHU

**Monthly membership meeting prices
INCLUDE lunch, so please enjoy the buffett!!!!**

MONTHLY MEETING PRICES

Members		\$15.00
Non-Members	Regular Meetings	\$25.00
	Continuing Education	\$35.00
	If No C.E. desired	\$25.00



Win a FREE Lunch! Bring a letter from a legislative representative acknowledging your contact to them about a grassroots topic, and you will be eligible for a drawing for a free lunch at the next monthly general membership meeting.

OKCAHU 2009 Membership Survey Results

All responses are percentages of member responses.

1. What percentage of your CE credits do you receive from OKCAHU to renew your insurance license?

100%	99-80%	79-50%	49-20%	19-0%
20%	48%	20%	4%	8%

2. What type of semi annual CE seminar do you prefer?

½ day seminar (3-4 hours)	full day seminar (6-8 hours)
64%	36%



3. Would you be interested if OKCAHU offered professional designations?

RHU	yes	65%	no	35%
REBC	yes	55%	no	45%
LUTC/LUTCF	yes	25%	no	75%

4. Would you be willing to include the cost of monthly lunches in annual OKCAHU membership dues?

YES	68%	NO	32%
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5. What CE Topics would you like to see offered (**top 5**)

COBRA	HIPPA	Ethics	ERISA	Wellness Programs
HRA's	Cafeteria Plans	HSA's	Medicare	Social Security
Life Insurance	Vision MSA's	Health Plan Purchasing Groups/	AHP's	
Medical	Technology	Dental	Disability	Mental Health Parity
LTC	IRS	Worksite Marketing/Voluntary	Self funded/TPA	Human Resources

Other suggestions: ARRA, Medical Health Plans, eligibility issues, open enrollment, waiting periods and underwriting techniques of health insurance carriers

6. Does your company have any CE approved programs that they would be willing to offer to our membership?
If yes, Name of course: **NO RESPONSE**

7. What aspects of OKCAHU do you currently find most valuable?
CE at meetings, Networking, Education opportunities and socializing
Also mentioned: CE seminars, Legislative updates & monthly newsletter

8. What aspects of OKCAHU do you find offer the least amount of value?
PACs (Political Action Committees) are very confusing

Continued

9. Are political issues being relayed well to our members?

YES 64% NO 36%

Nationally yes, locally no

Add a political issues column to our monthly newsletter

Should be better now with a new lobbyist

Poor job communicating to membership on a state level

10. Are we spending enough time addressing political issues?

YES 60% NO 40%

Need to spend more time due to the political climate

Members don't know where to go with issues

Articles in newsletter each month

Email updates from leg committee urging members to call local legislators

11. Do you plan to renew your membership?

YES 92% UNSURE 8%

12. What area of OKCAHU would you improve or change?

Membership social once a year or once a quarter

Have speakers use the microphones, repeat questions that are asked by the audience. Update on ARRA changes at monthly meetings. Better Speakers

Have more Fun. Great job!



THANK YOU! THANK YOU! THANK YOU!

Like I always say, "There is no "I" in TEAM."



I want to express my appreciation to the 2008 - 2009 Officers, Executive Director, Board of Directors, Committee Chairs and the members of OKCAHU.

Thank you for making my Presidency a success! I could not have had a lucrative year without all of your assistance. Once again, thank you for your time, support and volunteerism to the OKCAHU.

My Presidential term is over but don't worry, I am not leaving.

I am going to continue on the Board as the Programs Chairperson. Please let me know if you have any topics would like to present or that you would like to hear. I can be reached at 405-316-7010 or diane_barton@hcsc.net.



MEMBER SPOTLIGHT

CONGRATULATIONS TO OUR HEALTH UNDERWRITER OF THE YEAR

DIANE BARTON!!!

Diane was really surprised at our June 9 monthly membership meeting. Here's what was presented:

We've had a GREAT Year! The activity that I can recall includes:

- * **Weekly Member Email communications**
- * **Monthly Newsletters**
- * **Conducted A Member Needs Survey**
- * **Monthly Website Updates**
- * **Held our Annual golf tournament**
- * **Donated the proceeds of the tourney PLUS presented gifts to our charities at the Annual Holiday membership meeting**
- * **Held the 1st Annual Membership Appreciation Night which got published in the National Association magazine, HIU**
- * **Participated in the Susan G. Komen Race for the Cure and the American Heart Association Walk**
- * **Held a 4 hour Fall CE Seminar, monthly membership meetings providing 10 hours of CE and of course, today's 6 hour CE Seminar**
- * **Had our NAHU President speak at a monthly Membership meeting**

And the REASON that we were able to accomplish all of this was due to this year's Health Insurance Person of the Year!

This year's winner had a vision to communicate the value of OKCAHU and focused on putting us as a great resource and social network for members. Comments from voters included: Positive Attitude, Dedication, Hard Work, Exceptional Commitment, Promotion of our Chapter, Professional, Peace Keeper , and a Mover and Shaker!

This year's winner's vision came into true sight and we are Proud to present our OKLAHOMA CITY ASSOCIATION HEALTH INSURANCE PERSON OF THE YEAR AWARD to...DIANE BARTON!

Thank you to all who voted!

Leah-Anne Janway
Awards Chair

Delta Dental of Oklahoma Foundation Funding Tripled for 2009



As a not-for-profit organization, Delta Dental of Oklahoma is committed to significant, ongoing contributions to Oklahoma communities. Dental insurance is our business, but dental care **access is our mission**. That's why we created the **Delta Dental of Oklahoma Charitable Foundation**.

The Foundation performs a variety of functions that advance dental care access and education throughout the state, such as:

- Providing **grants** to numerous [free and low-cost inner-city and rural dental clinics](#) and services to help provide vital care to those less fortunate
- Publishing the [Resource for Dental Care guide and newsletter](#) to help connect dental care resources to each other and to those in need
- Supporting the University of Oklahoma College of Dentistry and its numerous outreach and educational programs
- Awarding scholarships to Oklahoma dental students who intend to practice here in Oklahoma upon graduation, increasing the number of dentists in our state
- Educating thousands of elementary age children each year about good oral hygiene and dental disease prevention through our [Captain Supertooth](#) program

From its inception in 1999 through 2007 the Delta Dental of Oklahoma Charitable Foundation contributed over \$1.5 million to dozens of dental health and education related projects and initiatives. In 2008 the Delta Dental of Oklahoma Charitable Foundation gave awards totaling nearly \$500,000, making it the state's single largest contributor to the cause. "The Journal Record" recognized those efforts by selecting Delta Dental as the recipient of its inaugural Beacon Award for philanthropic impact.

But Delta Dental's board of directors agreed there was so much more that could be achieved with additional money. That led to a major decision to increase funding to the Foundation to nearly \$1.5 million for 2009 – an increase of more than 300 percent over the previous year.

"There is so much need in Oklahoma and we are in a unique position to dramatically improve the availability of more care and education," said John Gladden, president and CEO. "Our hope is to be able to take this increased funding to provide further support to dental professionals volunteering their time and make the Foundation the center of benevolent dental care for all Oklahomans. We believe it's our responsibility to do so."

Visit www.deltadentalok.org/communityservice/ for more information.

Brian Wall,
Director of Corporate Communications
bwall@DeltaDentalOK.org



INSURE OKLAHOMA UPDATE

Insure Oklahoma Helpline: 1-888-365-3742



Please press option "2" if you are an *agent* or *employer*

All informational questions regarding groups and subsidy payment needs to be directed to the Insure Oklahoma helpline.

If you do not have an "E" number just enter any number 9 times.

Insure Oklahoma fax number: 405-949-9563

**** **all invoices** need to be faxed to the number provided****

((Any invoices faxed over to Oklahoma Healthcare Authority could be delayed because we will send them to EDS- Processing Center and that can take another 1-2 business day))

Rates/ Invoices:

We have been receiving many rates that are not on the carrier letterhead with the plan summary. We will need the rates printed on the carrier letterhead that will provide us the effective date and summary. Please **circle, star, or mark** the plans the Employer are choosing and add their E #'s. When there are multiple rates, we can only pick one. We will pick the first rate. This not only slows down the application process but causes problems when the employer starts submitting invoices and do not get paid because we do not have the correct rates in the system. Also, **for rate changes we need the new rate sheet with Employer Number and an employer change form.**

End of the Month:

Please check the website or calendar if you find any issues when enrolling the employers/employees. When there are maintenance issues they will be posted on the calendar. For example at the end of the month you are trying to enroll the employees for the 1st of the month. **We will not be able to backdate employees not enrolled before the first unless it was due to a system issue on our end.** <http://www.insureoklahoma.org/calendar.aspx>

Group of 2:

When a group applies that have 2 employees and they are the owner(s) and spouse, they need to automatically send in their taxes when turning in their application.

Application:

It takes **30 days** to process the application for employees. If they are turned in at the end of the month, we will not be able to get them approved for the 1st of the month. They will get approved for the next following month and we will **not** backdate to the employers effective date for reimbursement.

Qualified Health Plans:

When signing up your employers for a QHP, the QHP must meet the requirements. *There can not be any exclusion.* For example, the QHP must cover maternity.
On Select Plans, if there is PLAN A and PLAN A Select. We will choose PLAN A.

Change Form:

Please inform all employers about the change forms for new hires, change in employer contact information, qualified health plan or terminated employees. Please fill out the [Small Business Change Form \(O-EPIC-4\)](#) and fax it in to **405-949-9563**.

Carrier Renewals:

When an employer is renewing with a carrier and needs to change plans and/or carriers during their period of eligibility with Insure Oklahoma, they must send in a *new 2 page application*. The reason for this is that the employer application indicates what plan the employer is offering to their employees. Those of you who have been working with this program from the beginning may recall that changing the health plan on a change form is something the system will not allow. We are working to change this in the future. Employees will also have to re-apply during this process.

PIN Letters

We want to remind the agents/employers that once the agents/employers receive their PIN Letters for the employees. The employees will need to go online as soon as possible to re-apply. *If their employees wait until after the start of the employer eligibility period, there will be a lapse in premium assistance payments and we will NOT back date.*

****NOTE**** Remind your employers that when they receive their approval letter, there is a letter attachment stating Employees **MUST** re-apply.

Employer Letters

[PME - 9001 - D Attachment](#) (Employer Welcome Letter)

[PMS - 9001 - D Attachment Combined](#)

[PME - 9003 - D Attachment](#)

[PMA - 9005 - M Attachment](#)

[PMS - 9011 - D Attachment Combined](#)

[PMS - 9013 - D Attachment Combined](#)

[PMS - 9017 D Attachment](#)



ESI Payment Schedule

To receive an Insure Oklahoma/O-EPIC premium assistance payment, you must send the entire health plan invoice *including the summary page* (via mail or fax) to the Third Party Agent (TPA) each month. If the invoice is not received by the TPA, no Insure Oklahoma/O-EPIC premium assistance payment can be made. The TPA must receive the employer's health plan invoice by the date listed as the "Invoice Due Date". (If the invoice is received after the due date, the Insure Oklahoma/O-EPIC premium payment will be delayed.) When the TPA receives the invoice, they will proceed with payment processing. If the invoice is received by the "Invoice Due Date", payment will be issued on the "Payment Issue Date." Insure Oklahoma/O-EPIC premium assistance payments will be deposited into your bank account via Electronic Funds Transfer (EFT). You must always pay the total monthly health plan invoice to the health plan carrier.



Please view the link [2009 ESI Payment Schedule](#) to view Employer Invoice Due Date and Subsidy Payment Schedule

[Brown Bags](#)

I am currently working on scheduling the Brown Bags for June 2009. They will be scheduled for Tulsa and Oklahoma City. If you know any groups larger than 12 that are interested in having us in their area please contact me at cathy.nguyen@okhca.org.

[Individual Plan Member Handbook:](#)

The Insure Oklahoma member handbook for English and Spanish is currently available on line.

Member Handbook - [English](#) | [Spanish](#)

[Brochure/Poster Order Form](#)

http://www.insureoklahoma.org/IO_order.aspx

[Qualified Agent Form](#)

http://www.insureoklahoma.org/qualified_agent.aspx

OID RENEWAL REQUIREMENTS:

Agents are responsible to go in and check their number of CE hours. OID does mail a renewal, but it does not state number of hours completed. **As of 1-1-09 all agent renewals will have to be completed on-line.** Law requires an agent to keep their correct address filed with OID. It is also helpful for them to have an accurate email address. The commissioners office is not doing as much communication via the mail. Most of it is done via email. For agents to insure they receive all OID communications they need to check their email address OID has on file. If a correction needs to be made an agent can call in or email the agent licensing dept.



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Mutual Assurance

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Fax: (405) 607-2626

New England Financial

Joseph E. Rice
Ricebenefits@aol.com
Phone: (918) 488-8747
Fax: (918) 488-8343

Principal Financial Group

New Contact Person
Please contact Tim McFall
at tmcfall@na-group.com

Sue Wilson Brokerage

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connie@suewilsonbrokerage.com
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Taber Brokerage

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United Health Care

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